



Accuware becomes Microsoft Certified Partner

Accuware successfully completed all qualifications to be moved to the Certified Partner Level for Microsoft. As part of Microsoft's ISV competency, Accuware has provide software solutions to it's clients that has been tested and Certified to meet stringent Microsoft quality standards.

Accuware recently completed all requirements and was moved to the new designation of Certified Partner. There are several steps in the process that a partner must pass before the ISV competency can be completed which require valued customer references as well as testing of Accuware software. Owner Steve Morris commented "We have great respect for many of our clients and have always prided ourselves on our service. Many things have changed in our business in the last 10 years but quality support still has its value". Accuware plans to complete other competencies this year to further develop its relationship with Microsoft and improve our ability to support our clients.

Accuware holds fast to "best of breed" products and Microsoft is a part of that strategy. We feel that all of our best clients have adopted Microsoft Databases, which allows us to "bolt on" to their existing investment. We think Microsoft is competing well with open source technology by providing "beginner" versions of its development tools and databases to allow the young technology savvy student to pursue a technology career.

As we have moved forward with Microsoft our relationships with other software vendors that we use as components in our systems has become more important. We need to know that our partners are staying Microsoft compliant because we use some of these applications as part of our solution. These products must be accessible to our applications thru .NET for our products to perform reliably. Our inventory systems make use of Barcode printing products to allow our clients to modify their label designs and still use our product as the user interface for the workers in a ware house or manufacturing environment. As we upgrade our product we expect our partners to be improving their software as well.

We are exited about the future here at Accuware and have larger more exiting projects on the radar for this year as well as solid relationships in place with many long standing substantial clients. We have been busy during some rough economic times which we view as a great sign that we are bringing the right products to market at the right time.